

FAIL FIRST/DRUG SUBSTITUTION SURVEY RESULTS

Survey was conducted in October 2010 among patients diagnosed with Rheumatoid Arthritis

Total Number of Participants

10,612

Primary Diagnosis

RA

Comorbidities

10 LBS OVERWEIGHT

HYPERTENSION

Gender



85%



15%

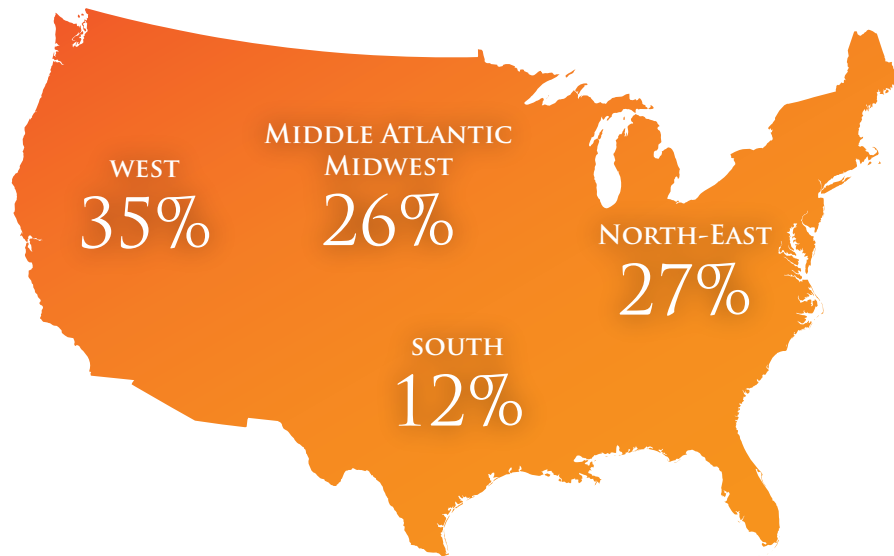
Average Age

49

Average Year Since Diagnosis with RA

5.5

Geographic Breakdown



IN THE PAST 12 MONTHS:

Were pushed to purchase an OTC medication instead of getting your prescription filled (%)

SIXTY FIVE

Given the option to take the prescribed drug at a higher price

90%

Were frustrated with the process

88%

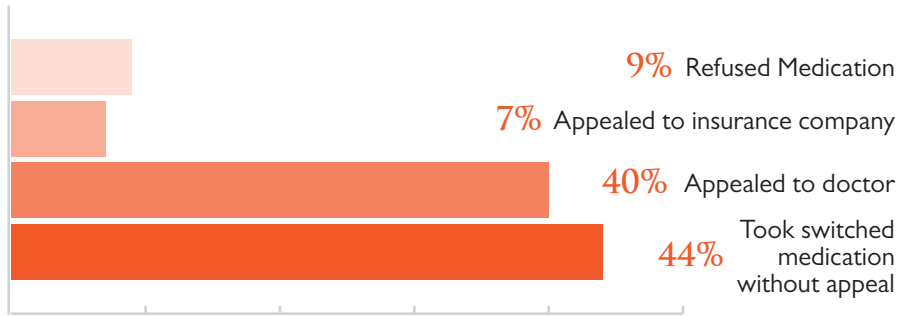
Fail first is defined as taking a drug or drugs not prescribed until you fail to get better and then getting the drug your doctor originally prescribed.

Substitution is defined as getting a different drug than the one prescribed, including being moved to an over-the-counter medication. There is no fail first option to move to the originally prescribed medication.

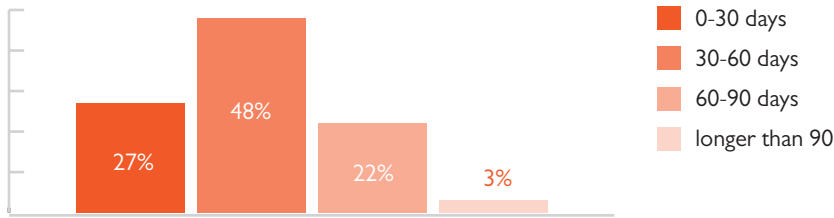
IN THE PAST 12 MONTHS:

Insurance company switched drug at pharmacy

70%



How long were you required to "Fail First"

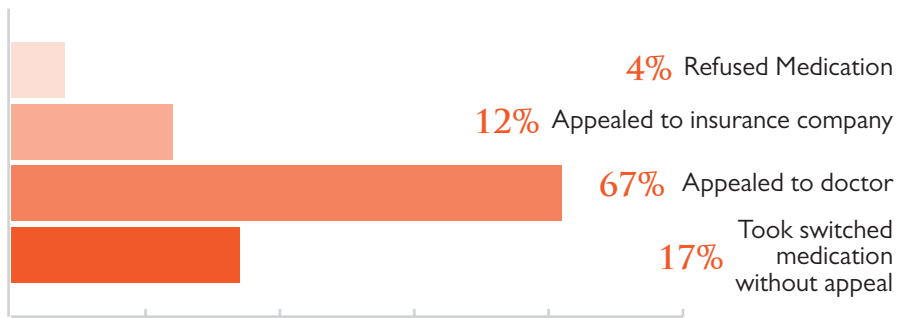


Appealed and did not to have "Fail First"

32%

Forced to "Fail First" in the past 12 months

38%



Did the "Fail First" drug work?

13% (Y) vs 87% (N)

Have you considered complaining to your employer about your Health Insurance Provider?

7% (Y) vs 93% (N)

Your feelings toward your healthcare team

